

2022 Healthcare Design A/E/C Survey

Respondent Information

1. Please share some details about you/your company

Your full name: *

Title: *

Company name (NOTE: Only **one** submission per company will be accepted): *

Type of firm (if multiple apply, choose the primary business):

*

- Architecture
- Engineering
- Construction

Your email: *

Company website: *

Company location (City, State) [NOTE: Only **U.S.-based A/E/C firms** may respond]:

*

2. Approximately what percentage of your 2021 business was tied to healthcare projects? (NOTE: healthcare work may include skilled nursing or rehabilitation facilities but not residential settings) *

3. Regarding healthcare work only, what was the approximate percentage breakdown of new construction versus renovations in 2021? (must total 100%)

*

Renovation

New
construction

4. How many total healthcare projects did your firm complete in 2021?

5. Was this more or fewer than in 2020?

- More
- Fewer
- About the same

6. How many total healthcare project request for proposals were received in 2021?

7. Was this more or fewer than in 2020?

- More
- Fewer
- About the same

8. How many new healthcare project contracts were signed in 2021?

9. Was this more or fewer than in 2020?

- More
- Fewer
- About the same

10. What was the total dollar value (construction costs excluding land) of the healthcare contracts your company signed in 2021?

11. Of the total dollar value of healthcare contracts signed in 2021, what was the approximate breakdown between services provided? (must total 100%)

Programming/Planning/Architecture/Consulting

Engineering

Construction

0 out of 100% Total

12. How many total healthcare projects remained in progress at the close of 2021?

13. How many total healthcare projects does your company have scheduled for completion in 2022?

14. What was your company's total healthcare revenue in 2021?

15. Of your firm's total healthcare revenue in 2021, what was the approximate breakdown between services provided? (must total 100%)

Programming/Planning/Architecture/Consulting

Engineering

Construction

0 out of 100% Total

2021 Project Details

16. How many healthcare projects did your company complete in 2021 in the following size ranges?

5,000-19,999 square feet

20,000-49,999 square feet

50,000-99,999 square feet

100,000-499,999 square feet

500,000-1 million square feet

More than 1 million square feet

17. On average, were projects completed in 2021 larger, smaller, or about the same as those completed in 2020?

- Larger
- Smaller
- About the same

18. How many healthcare projects did your company complete in 2021 in the following value (construction costs excluding land) ranges?

- | | |
|--------------------------|----------------------------------|
| <input type="checkbox"/> | Less than
\$500,000 |
| <input type="checkbox"/> | \$500,000-\$999,999 |
| <input type="checkbox"/> | \$1 million-\$9.9
million |
| <input type="checkbox"/> | \$10 million-\$19.9
million |
| <input type="checkbox"/> | \$20 million-\$49.9
million |
| <input type="checkbox"/> | \$50 million-\$99.9
million |
| <input type="checkbox"/> | \$100 million-\$499.9
million |
| <input type="checkbox"/> | \$500 million-\$1 billion |
| <input type="checkbox"/> | More than \$1
billion |

19. On average, were projects completed in 2021 valued higher, lower, or about the same as those completed in 2020?

- Higher
- Lower
- About the same

20. Considering your company's total healthcare projects completed in 2021, what was the approximate percentage breakdown between project settings?

Hospital

Outpatient/Ambulatory

Skilled nursing/Rehabilitation

Infrastructure only (parking, mechanical systems, IT, etc.)

0 out of 100%
Total

2021 Industry Trends

21. What was the **most common** client need for healthcare projects in 2021? (Choose one)

- Replacement of outdated buildings
- Consolidation of existing facilities/services
- Repurposing space for new use
- Expansion of/addition to an existing facility
- Renovation/modernization of space
- Renovation work with addition
- Growth of outpatient sites
- Upgrading IT/infrastructure
- Changes to facility exterior/landscaping/branding
- Building out shell space

22. What are **other** high-ranking client needs for healthcare projects in 2021?
(drag and drop all that apply, ranking them in order)

Drag items from the left-hand list into the right-hand list to order them.

Replacement of
outdated
buildings →

Consolidation of
existing
facilities/services →

Repurposing
space for new
use →

Expansion
of/addition to an
existing facility →

Renovation/moderni
of space →

Renovation work
with addition →

Growth of
outpatient sites →

Upgrading
IT/infrastructure →

Changes to
facility →
exterior/landscaping

Building out
shell space →

23. What was the **most common** client goal in implementing healthcare building/renovation projects in 2021? (Choose one)

- Achieving future flexibility/adaptability
- Growing revenue
- Implementing infection control strategies
- Improving patient experience/satisfaction
- Improving staff experience/satisfaction
- Increasing sustainability/resiliency
- Supporting population health/improving access to care
- Adding service lines/specialties
- Preparing facilities for telehealth/emerging technologies
- Addressing aging building stock
- Rebranding

24. What are **other** high-ranking client goals in implementing healthcare building/renovation projects in 2019? (drag and drop all that apply, ranking them in order of importance)

Drag items from the left-hand list into the right-hand list to order them.

Achieving future flexibility/adaptability

Growing revenue

Implementing infection control strategies

Improving patient experience/satisfaction

Improving staff satisfaction

Increasing sustainability/resilience

Supporting population health/improving access to care

Adding service lines/specialties

Preparing facilities for telehealth/emerging technologies

Addressing aging building stock

Rebranding

25. What was the **biggest** challenge your firm faced in 2021? (choose one)

- Decrease in number of projects
- Increase in number of projects
- Decrease in size/budget of projects
- Canceled/delayed projects
- Clients unable to fund projects
- Shorter construction schedules
- Construction cost escalation/labor shortage
- Sourcing/specifying the right materials at the right price
- Achieving owner/client buy-in and managing volume/scope of end user input
- Pressure to lower fees
- Talent acquisition
- Navigating remote team/client relationships
- Learning/utilizing nontraditional project delivery methods
- More competition
- Diversifying across healthcare/commercial building types
- Marketing/branding

26. What were **other** major challenges your firm faced in 2021? (drag and drop all that apply, ranking them in order of importance)

Drag items from the left-hand list into the right-hand list to order them.

Decrease in
number of
projects →

Increase in
number of
projects →

Decrease in size/budget of projects →

Canceled/delayed projects →

Clients unable to fund projects →

Shorter construction schedules →

Construction cost escalation/labor shortage →

Sourcing/specifying the right materials at the right price →

Achieving owner/client buy-in and managing volume/scope of end user input →

Pressure to lower fees →

Talent acquisition →

Navigating remote team/client relationships →

Learning/utilizing nontraditional project delivery methods →

More competition →

Diversifying
across
healthcare/commerc
building types

Marketing/branding

27. Tell us more about the challenges and opportunities your company is facing/anticipating right now:

(untitled)

28. *Healthcare Design* may use part of the open-ended response to question 27 in coverage of the survey. May the editors quote you (or a company representative) by name?

- Yes
- No

29. Who should be listed as the source of the quote? (preferably, an A/E/C professional and not marketing/business development)

Source full name

Title

Company

Location