

Respondent Information

1. Please share some details about you/your company

Your full name: *

Title: *

Company name (NOTE: Only **one** submission per company will be accepted): *

Type of firm (if multiple apply, choose the primary business):

*

- Architecture
- Engineering
- Construction

Your email: *

Company website: *

Company location (City, State) [NOTE: Only **U.S.-based A/E/C firms** may respond]:

*

2. Approximately what percentage of your 2023 business was tied to healthcare projects? (NOTE: healthcare work may include skilled nursing or rehabilitation facilities but not residential settings)

3. Regarding healthcare work only, what was the approximate percentage breakdown of new construction versus renovations in 2023? (must total 100%)

Renovation

New
construction

4. How many total healthcare projects did your firm complete in 2023?

5. Was this more or fewer than in 2022?

- More
- Fewer
- About the same

6. How many total healthcare project request for proposals were received in 2023?

7. Was this more or fewer than in 2022?

- More
- Fewer
- About the same

8. How many new healthcare project contracts were signed in 2023?

9. Was this more or fewer than in 2022?

- More
 - Fewer
 - About the same
-

10. What was the total dollar value (construction costs excluding land) of the healthcare contracts your company signed in 2023?

11. Of the total dollar value of healthcare contracts signed in 2023, what was the approximate breakdown between services provided? (must total 100%)

<input type="text"/>	Programming/Planning/Architecture/Consulting
<input type="text"/>	Engineering
<input type="text"/>	Construction

0 out of 100% Total

12. How many total healthcare projects remained in progress at the close of 2023?

13. How many total healthcare projects does your company have scheduled for completion in 2024?

14. What was your company's total healthcare revenue in 2023?

15. Of your firm's total healthcare revenue in 2023, what was the approximate breakdown between services provided? (must total 100%)

<input type="text"/>	Programming/Planning/Architecture/Consulting
<input type="text"/>	Engineering
<input type="text"/>	Construction

0 out of 100% Total

2023 Project Details

16. How many healthcare projects did your company complete in 2023 in the following size ranges?

<input type="text"/>	5,000-19,999 square feet
<input type="text"/>	20,000-49,999 square feet
<input type="text"/>	50,000-99,999 square feet
<input type="text"/>	100,000-499,999 square feet
<input type="text"/>	500,000-1 million square feet
<input type="text"/>	More than 1 million square feet

17. On average, were projects completed in 2023 larger, smaller, or about the same as those completed in 2022?

- Larger
- Smaller
- About the same

18. How many healthcare projects did your company complete in 2023 in the following value (construction costs excluding land) ranges?

- Less than \$500,000
- \$500,000-\$999,999
- \$1 million-\$9.9 million
- \$10 million-\$19.9 million
- \$20 million-\$49.9 million
- \$50 million-\$99.9 million
- \$100 million-\$499.9 million
- \$500 million-\$1 billion
- More than \$1 billion

19. On average, were projects completed in 2023 valued higher, lower, or about the same as those completed in 2022?

- Higher
- Lower
- About the same

20. Considering your company's total healthcare projects completed in 2023, what was the approximate percentage breakdown between project settings?

- Hospital
- Outpatient/Ambulatory
- Skilled nursing/Rehabilitation
- Infrastructure only (parking, mechanical systems, IT, etc.)

0 out of 100%
Total

2021 Industry Trends

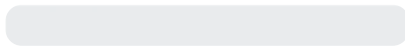
21. What was the **most common** client need for healthcare projects in 2023? (Choose one)

- Replacement of outdated buildings
 - Consolidation of existing facilities/services
 - Repurposing space for new use
 - Expansion of/addition to an existing facility
 - Renovation/modernization of space
 - Renovation work with addition
 - Growth of outpatient sites
 - Upgrading IT/infrastructure
 - Changes to facility exterior/landscaping/branding
 - Building out shell space
-

22. What were **other** high-ranking client needs for healthcare projects in 2023? (drag and drop all that apply, ranking them in order)

Drag items from the left-hand list into the right-hand list to order them.

- Replacement of outdated buildings
- Consolidation of existing facilities/services
- Repurposing space for new use
- Expansion of/addition to an existing facility
- Renovate/modernize space
- Renovation work with addition
- Growth of outpatient sites
- Upgrading IT/infrastructure
- Update branding
- Building out shell space





23. What was the **most common** client goal in implementing healthcare building/renovation projects in 2023? (Choose one)


- Achieving future flexibility/adaptability
 - Growing revenue
 - Implementing infection control strategies
 - Improving patient experience/satisfaction
 - Improving staff experience/satisfaction
 - Increasing sustainability/resiliency
 - Supporting population health/improving access to care
 - Adding service lines/specialties
 - Preparing facilities for telehealth/emerging technologies
 - Addressing aging building stock
 - Rebranding
-


24. What were **other** high-ranking client goals in implementing healthcare building/renovation projects in 2023? (drag and drop all that apply, ranking them in order of importance)


Drag items from the left-hand list into the right-hand list to order them.


Achieving future flexibility and/or adaptability 

Growing revenue 


Implementing infection control strategies 


Improving patient experience and satisfaction 


Improving staff satisfaction 


Increasing sustainability and/or resiliency 

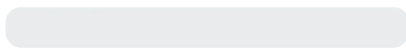
Supporting population health & improving access to care 

Adding service lines/specialties 

Preparing facilities for telehealth & emerging technologies 

Addressing aging building stock 

Rebranding 



25. What was the **biggest** challenge your firm faced in 2023? (choose one)

- Decrease in number of projects
- Increase in number of projects
- Decrease in size/budget of projects
- Canceled/delayed projects
- Clients unable to fund projects
- Shorter construction schedules
- Construction cost escalation/labor shortage
- Sourcing/specifying the right materials at the right price
- Achieving owner/client buy-in and managing volume/scope of end user input
- Pressure to lower fees
- Talent acquisition
- Navigating remote team/client relationships
- Learning/utilizing nontraditional project delivery methods
- More competition
- Diversifying across healthcare/commercial building types
- Marketing/branding

26. What were **other** major challenges your firm faced in 2023? (drag and drop all that apply, ranking them in order of importance)

Drag items from the left-hand list into the right-hand list to order them.

Decrease in number of projects ➡

Increase in number of projects ➡

Decrease in size and/or budget of projects ➡

Canceled/delayed projects ➡

Clients unable to ➡

fund projects

Shorter
construction
schedules

Construction
cost escalation
& labor shortage

Sourcing and/or
specifying the
right materials at
the right price

Achieving client
buy-in and
managing
volume & scope
of end user input

Pressure to
lower fees

Talent
acquisition

Navigating
remote
team/client
relationships

Utilizing
nontraditional
project delivery
methods

More
competition

Diversifying
across
healthcare &
commercial
building types

Marketing/branding

27. Tell us more about the challenges and opportunities your company is facing/anticipating right now:

(untitled)

28. *Healthcare Design* may use part of the open-ended response to question 27 in coverage of the survey. May we quote you (or a company representative) by name?

- Yes
- No

29. Who should be listed as the source of the quote? (preferably, an A/E/C professional and not marketing/business development)

Source full name

Title

Company

Location
